

**PAMPLIN COLLEGE OF BUSINESS
DEPARTMENT OF MANAGEMENT**



**Minor: Entrepreneurship—New Venture Growth (ENVG)
For students Date of Entry under UG Catalog 2021-2022**

Admission Requirements and Procedures: The Entrepreneurship—New Venture Growth Minor is open to all university students in good academic standing pursuing a non-Pamplin Major. Admission will be competitive and will be based on the following criteria:

- Minimum 2.00 overall GPA;
- Completion of nine credits of Pathways Concept 5 – Quantitative and Computational Thinking (9 credits) (1f – Foundational (6 credits) and 1a – Advanced/Applied (3 credits)) courses or admission to the Innovate living-learning community;
- Written statement of interest in the entrepreneurial purpose associated with new venture growth (not to exceed 1 page).
- Submission of this application to Undergraduate Programs (1046 Pamplin Hall);

Decisions will be made within ten to fourteen business days, and the applicant will then be notified by email.

Name _____ “Last 4” of Student ID No. _____

Address _____ Major(s) _____

_____ Phone _____

Email _____ Level (Fresh/Soph/Jr/Sr.) _____

Semester hours completed at VT: _____ Overall GPA _____

Pathways Concept 5 - Quantitative and Computational Thinking Courses (grade) _____

To complete the Entrepreneurship—New Venture Growth Minor, students accepted in the minor must **complete the 18 hours of required and elective courses** listed in sections A, B, and C below **with an average GPA of 2.0**. The minor will be noted on the student’s transcript.

Prerequisites: Some courses listed on this check sheet may have pre-/co-requisites; please consult the University Course Catalog or check with your advisor.

A. <u>REQUIRED COURSES (9 hours)</u>	CREDITS	GRADE	TERM
Must take all three courses:			
MGT 2064: Foundations of Entrepreneurship	3	_____	_____
MGT 3064: Cornerstones of Entrepreneurship and Innovation (Pre: MGT 2064)	3	_____	_____
MGT 4064: Developing Entrepreneurial Ventures (Pre: Senior Standing. Pre: 3064, (BIT 3414, FIN 3104) or (BIT 3414, MGT 3304 or MGT 3404) or (BIT 3414, MKT G 3104 or MKTG 3104H) or (FIN 3104, MGT 3304 or MGT 3404) or (FIN 3104, MKTG 3104 or MKTG 3104H) or (MGT 3304 or MGT 3404, MKTG 3104 or MKTG 3104H))	3	_____	_____
B. <u>BUSINESS RESTRICTED ELECTIVE COURSES (3 hours)¹</u>			
Select one of the following:			
BIT 3414: Operations and Supply Chain Management (Pre: BIT 2406, ACIS 2116, ECON 2006)	3	_____	_____
FIN 3054: Legal and Ethical Environment of Business(Pre: Junior Standing)	3	_____	_____
FIN 3104: Introduction to Finance (Pre: ACIS 2115, (BIT 2405 or STAT 3005 or STAT 3604 or STAT 4604 or STAT 4705 or STAT 4714 or STAT 3615 or STAT 3616), (ECON 2005 or ECON 2025H)	3	_____	_____
MGT 3304: Management Theory and Leadership Practice (Pre: Sophomore Standing)	3	_____	_____
MKTG 3104: Marketing Management ² (Pre: Junior Standing)	3	_____	_____

C. RESTRICTED ELECTIVE COURSES (6 hours)³

Select two of the following:

AAEC (MGT) 3454: Small Business Management and Entrepreneurship (Pre: 2434 or ACIS 2115 or MGT 3064)	3	_____	_____
AAEC 4404: Agricultural Management and Problem Solving (Pre: 3454)	3	_____	_____
ACIS 4214: Cost Planning and Control (Pre: 2116, 2504, BIT 2406)	3	_____	_____

	CREDITS	GRADE	TERM
CHE (MKTG) 4144: Business and Marketing Strategies for the Process Industries (Pre: Econ 2005)	3	_____	_____
CMDA 3654: Intro Data Analytics & Visualization (Pre: CS 1114 or CS 1044 or CS 1054 or CS 1064, MATH 2224 or MATH 2224H or MATH 2204 or MATH 2204H or MATH 2406H or CMDA 2005, STAT 3006 or STAT 4705 or STAT 4714 or CMDA 2006.)	3	_____	_____
CS 3604: Professionalism in Computing (Pre: 1944, 2114, COMM 2004)	3	_____	_____
CS 4244: Internet Software Development (Pre: 3214) ⁴	3	_____	_____
CS 4624: Multimedia, Hypertext and Information Access	3	_____	_____
CS 4644: Creative Computing Studio (Pre: 3724) ⁴	3	_____	_____
CS 4704: Software Engineering Capstone (Pre: 3704 or 3714 or 3754) ⁴	3	_____	_____
ENGL 3774: Business Writing (Pre: Junior standing. Pre: 1106 or 1204H or COMM 1016)	3	_____	_____
ENGL 4814: Developing Online Content (Pre: 1106 or 1204H or COMM 1016)	3	_____	_____
FIN 4234: Venture Capital and Investment Banking (Pre: 3134, 3144, 3154)	3	_____	_____
ENGE 2094: Create! Ideation & Innovation	3	_____	_____
HTM 3244: Franchising for the Services Industries	3	_____	_____
HTM 3424: Events Management (Pre: Sophomore Standing)	3	_____	_____
IDS 4044: Professional Practice & Entrepreneurship (Pre: 2015)	2	_____	_____
ISE 4015: Management Systems Theory, Applications and Design ⁵	3	_____	_____
ISE 4304: Global Issues in Industrial Management	3	_____	_____
MGT 3754: Management Internship and Career Development (Pre: 3304 or 3404) ⁶	3	_____	_____
MGT 4084: Management Consulting (Pre: 3304 or 3404, 3614.)	3	_____	_____
MGT 3074: Social Entrepreneurship	3	_____	_____
MGT 4094 (ENGE 4094; IDS 4094): Startup: Commercialization of Innovation	3	_____	_____
MKTG 4254: Product and Price Management (Pre: 3104 or 3104H) ²	3	_____	_____
MKTG 4304: Marketing Communications (Junior standing. Pre: (3104 or 3104H), (4204 or 4204H)) ²	3	_____	_____
MKTG 4354: Marketing Channels and Logistics (Junior standing. Pre: (3104 or 3104H), 4204, (BIT 2405 or STAT 3005), BIT 2406) ²	3	_____	_____
MKTG 4144 (CHE 4144): Business and Marketing Strategies for the Process Industries (Pre: ECON 2005) ²	3	_____	_____
MKTG 4454: Sales Force Management (Pre: 4554, 3104 or 3104H, 4204) ²	3	_____	_____
SBIO 2104: Principles of Packaging	3	_____	_____
SBIO 2614: Introduction to Forest Products Marketing	3	_____	_____
SBIO 3004: Sustainable Nature-based Enterprises	3	_____	_____
SBIO 3445: Entrepreneurial Wood Design and Innovation	3	_____	_____

SBIO 3446: Entrepreneurial Wood Design and Innovation	3	_____	_____
SBIO 3454: Society, Sustainable Biomaterials, and Energy	3	_____	_____
SBIO 3464: Forest Products Business Systems (Junior Standing required. Pre: 2614)	3	_____	_____
SBIO 3554: Sustainable Biomaterials Enterprises (Pre:1234)	3	_____	_____

Approved _____
Signature
Name
Date

Notes:

- 1: Non-Business majors will require instructor approval.
- 2: Access to MKTG courses will be on a space available basis.
- 3: Cross listed or jointly offered courses can only be taken once to count as credit towards the minor.
- 4: Non-CS majors will require instructor approval.
- 5: Non-ISE majors will require instructor approval.
- 6: MGT 3754 Management Internship will only be accepted for the minor when the topic is “Entrepreneurship”.

(Updated: September 2020; master copy: Dept. of MGT 231-6353)