



| YEAR ONE | | | | | |
|--|--------|-----------|--|------|-----------|
| FALL SEMESTER | ✦ | Credits | SPRING SEMESTER | ✦ | Credits |
| ACIS 1504: Introduction to Business Analytics & Business Intelligence ^{1,2} | M | 3 | ACIS 2115: Principles of Accounting ^{1,2} | M | 3 |
| MATH 1524: Business Calculus ^{1,2} | 5f | 4 | ECON 2005: Principles of Economics ^{1,2} | 3 | 3 |
| MGT 1104: Foundations of Business ² | M | 3 | *BIT 2405: Introduction to Business Statistics, Analytics, & Modeling ^{1,2} | 5f | 3 |
| ENGL 1105: First-Year Writing ³ or COMM 1015: Communication ³ Skills | 1f | 3 | *ENGL 1106: First-Year Writing ³ or *COMM 1016: Communication ³ Skills | 1f | 3 |
| Critical Thinking in the Humanities | 2 | 3 | HTM or MGT 2314: Introduction to International Business ² | C | 3 |
| | | | MGT 2104: Careers in Management | M | 1 |
| Total | | 16 | Total | | 16 |
| YEAR TWO | | | | | |
| FALL SEMESTER | ✦ | Credits | SPRING SEMESTER | ✦ | Credits |
| *ACIS 2116: Principles of Accounting ^{1,2} | C | 3 | #MGT 3324: Organization Behavior | M | 3 |
| *BIT 2406: Introduction to Business Statistics, Analytics, & Modeling ^{1,2} | 5a | 3 | PSYC 1004: Introductory Psychology or SOC 1004: Introductory Sociology | M | 3 |
| *ECON 2006: Principles of Economics ^{1,2} | 3 | 3 | *#MGT 3334: Managing Human Resources | M | 3 |
| *#MGT 3404: Principles of Management ² | M | 3 | *#MGT 2614: Foundations of Management Consulting & Analytics | M | 3 |
| *#MGT 2114: Principles of Project Management ⁴ | M | 3 | *#MGT 2064: Foundations of Entrepreneurship | M/6d | 3 |
| Critique & Practice in the Arts | 6a | 3 | | | |
| Total | | 18 | Total | | 15 |
| YEAR THREE | | | | | |
| FALL SEMESTER | ✦ | Credits | SPRING SEMESTER | ✦ | Credits |
| *#MGT 3604: Managerial Analytics | M | 3 | Critical Thinking in the Humanities | 2 | 3 |
| *#MGT 4334: Ethical Leadership ³ | M/7/1a | 3 | *#MGT Elective (see page 2) | M | 3 |
| *#FIN 3104: Introduction to Finance ² | C | 3 | *#MGT Elective (see page 2) | M | 3 |
| *#BIT 3414: Operations & Supply Chain Management ² | C | 3 | *#MKTG 3104: Marketing Management ² | C | 3 |
| *#FIN 3054: Legal & Ethical Environments of Business ² | C | 3 | Free Elective | | 3 |
| Total | | 15 | Total | | 15 |
| YEAR FOUR | | | | | |
| FALL SEMESTER | ✦ | Credits | SPRING SEMESTER | ✦ | Credits |
| Reasoning in the Natural Sciences | 4 | 3 | *#MGT 4344: Productivity & Quality Leadership | M | 3 |
| *#MGT Elective (see page 2) | M | 3 | *#MGT 4394: Strategic Management ² | C | 3 |
| Free Elective | | 3 | Reasoning in the Natural Sciences | 4 | 3 |
| Free Elective | | 3 | Free Elective | | 3 |
| Free Elective | | 3 | Free Elective | | 3 |
| Total | | 15 | Total | | 15 |

| | | |
|---|---------------------------------|---------------------------|
| ✦ | C = Degree Core Required Course | M = Major Required Course |
|---|---------------------------------|---------------------------|

All other designations identify Pathways General Education requirements <https://www.pathways.prov.vt.edu/>

MGT ELECTIVES (choose three – 9 credit hours)

Entrepreneurship, Innovation and Technology track

*#MGT 3064: Cornerstones of Entrepreneurship

*#MGT 4064: Developing Entrepreneurial Ventures

Pick one of these three courses:

*#MGT 3074: Social Entrepreneurship

*#MGT 3084: Digital Entrepreneurship, Innovation, and Product Development

*#MGT 3094: Global Entrepreneurship

Management Consulting & Analytics track

*#MGT 3614: Strategy & Competition Analytics

*#MGT 4084: Management Consulting

*#MGT 4314: International Management

Human Resource Management track

*#MGT 3344: Employee & Labor Relations (fall only)

*#MGT 3424: Human Resources Staffing & Development (spring only)

*#MGT 4414: Compensation & Performance Management (spring only)

GENERAL INFORMATION

A total of **125 credit hours** is required for graduation. Any exceptions to this curriculum must be approved by the student's department head and Associate Dean for Pamplin Undergraduate Programs.

Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credit hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement may not count towards the minimum credit hours required for graduation. Please refer to the Undergraduate Catalog for details.

Pre-requisites: Students are responsible for ensuring they have met necessary pre-requisites for all courses. Courses with pre-requisites are noted with * (e.g., *BIT 2405). Please refer to the Undergraduate Catalog or academic advisor.

Transferring Courses: Requirements and procedures for transferring courses are available <http://pampl.in/transfercreditsteps>.

Overall and In-Major GPA: Students must have an overall GPA of 2.0 and an in-major GPA of 2.0 to graduate. Courses used to calculate the in-major GPA are noted with a # (e.g., #MGT 3324).

Policy 91: University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution (see footnote 1). Students are responsible for reading and understanding Policy 91 in accordance with Pamplin policies <http://pampl.in/policy91>.

DEPARTMENT INFORMATION

Management courses which can be taken as free electives are listed below:

MGT/BIT 2404: Multicultural Problem Solving & Analytics

MGT 4964: Field Study

MGT 3014: Career Planning Strategy for Mgt Majors

MGT 3954/4954: Study Abroad

MGT 3444: Multicultural Diversity in Organizations

MGT/ENGE/IDS 4094: Startup: Commercialization of Innovation

*MGT 3754: Management Internship & Career Development

*MGT 2984/3984/4984: Special Studies

Any additional management courses (including those listed at the top of page 2) can be taken as free electives once major requirements are satisfied.

¹ Policy 91: Pamplin students in a business degree program must complete eight business courses (ACIS 1504, MATH 1524, ACIS 2115-2116, BIT 2405-2406, and ECON 2005-2006) with a grade of C- or higher by 72 attempted credit hours (or 90 attempted credit hours for students with more than 18 transfer credits). Students who have not met the requirements will be notified upon reaching 72 (or 90) credit hours that they must complete the missing course(s) in the next term(s) of enrollment. Failure to do so may result in the student's dismissal from the business degree program. This policy is strictly enforced.

² Graduation requirement: Students must achieve a grade of C- or higher in select business courses (ACIS 1504, MATH 1524, ACIS 2115-2116, BIT 2405-2406, ECON 2005-2006, MGT 1104, HTM or MGT 2314, MGT 3404, MKTG 3104, FIN 3104, FIN 3054, BIT 3414, and MGT 4394).

³ COMM 2004: Public Speaking is required for Management majors who did not take COMM 1015-1016: Communication Skills. If ENGL 1105-1106: First-Year Writing are taken, COMM 2004 will satisfy the Pathway 1A: Advanced Discourse requirement. If COMM 1015-1016 are taken, students may use MGT 4334: Ethical Leadership to satisfy the 1A requirement.

⁴ Business Information Technology (BIT) and Cybersecurity Management and Analytics (CMA) majors who are double majoring in Management may substitute BIT 4484: Project Management for MGT 2114.