



For students entering under UG Catalog 2023-2024

YEAR ONE					
FALL SEMESTER	★	Credits	SPRING SEMESTER	★	Credits
ACIS 1504: Introduction to Business Analytics & Business Intelligence ^{1,2}	M	3	ACIS 2115: Principles of Accounting ^{1, 2}	M	3
MATH 1524: Business Calculus ^{1,2}	5f	4	ECON 2005: Principles of Economics ^{1, 2}	3	3
MGT 1104: Foundations of Business ^{2,3}	M	3	*BIT 2405: Business Statistics, Analytics, & Modeling ^{1, 2,3}	5f	3
COMM 1015: Communication Skills ⁴	1f	3	*COMM 1016: Communication Skills ⁴	1f	3
SOC 1004: Introductory Sociology ⁵	7	3	#REAL/UAP 2004: Principles of Real Estate	M	3
			#REAL 1014: Careers in Real Estate	M	1
Total		16	Total		16
YEAR TWO					
FALL SEMESTER	★	Credits	SPRING SEMESTER	★	Credits
*ACIS 2116: Principles of Accounting ^{1,2}	C	3	*#FIN 3134: Financial Analytics ⁶	M	3
*BIT 2406: Business Statistics, Analytics, & Modeling ^{1,2}	5a	3	*#REAL 2044: Professional Development in Real Estate ²	M	3
*ECON 2006: Principles of Economics ^{1,2}	3	3	*#MGT 3404: Principles of Management ^{2,3}	M	3
*#FIN 3104: Introduction to Finance ²	C	3	Critical Thinking in Humanities	2	3
Reasoning in the Natural Sciences	4	3	Reasoning in the Natural Sciences	4	3
Critique & Practice in the Arts	6a	3			
Total		18	Total		15
YEAR THREE					
FALL SEMESTER	★	Credits	SPRING SEMESTER	★	Credits
*#FIN 3144: Investments: Debt, Equity, & Derivatives ^{6,7}	M	3	*#FIN 4154: Real Estate Finance ³	M	3
*#FIN 3154: Corporate Finance ^{6,7}	M	3	*#BIT 3414: Operations & Supply Chain Management ²	C	3
*#ACIS 4194: Analysis of Financial Statements ⁸	M	3	*#ENGL 3764: Technical Writing	1a/M	3
*#FIN 3054: Legal & Ethical Environment of Business ^{2,9}	C	3	*#MKTG 3104: Marketing Management ^{2,3}	C	3
*#REAL 3024: Applied Real Estate Development ²	M	3	*#REAL 3034: Real Estate Market Analysis ²	M	3
Total		15	Total		15
YEAR FOUR					
FALL SEMESTER	★	Credits	SPRING SEMESTER	★	Credits
*#REAL 4075: Real Estate Studio I ^{2,10}	M	3	*#REAL 4076: Real Estate Studio II ¹⁰	M	3
*#AAEC 4754: Real Estate Law	M	3	Critical Thinking in the Humanities	2	3
MGT or HTM 2314: Introduction to International Business ²	C	3	*#PM 4684: Leasing Commercial Property	M	3
*#FIN 4224: Fixed Income Securities ¹¹	M	3	*#FIN 4254: Bank Management & Financial Services ¹¹	M	3
Critique & Practice in Design	6d	3	*#MGT 4394: Strategic Management ²	C	3
Total		15	Total		15

★ C = Degree Core Required Course M = Major Required Course

All other designations identify Pathways General Education requirements <https://www.pathways.prov.vt.edu/>

GENERAL INFORMATION
A total of 125 credit hours is required for graduation. Any exceptions to this curriculum must be approved by the student's department head and Associate Dean for Pamplin Undergraduate Programs.
Foreign Language Requirement: Students who did not successfully complete at least two years of a single foreign, classical, or sign language during high school must successfully complete six credit hours of a single foreign, classical, or sign language at the college level. Courses taken to meet this requirement do not count towards the minimum credit hours required for graduation. Please refer to the Undergraduate Catalog for details.
Pre-requisites: Students are responsible for ensuring they have met necessary pre-requisites for all courses. Courses with pre-requisites are noted with * (e.g. *BIT 2405). Please refer to the Undergraduate Catalog or academic advisor.
Transferring Courses: Requirements and procedures for transferring courses are available http://pampl.in/transferecreditsteps
Overall and In-Major GPA: Students must have an overall GPA of 2.0 and an in-major GPA of 2.0 to graduate. Courses used to calculate the in-major GPA are noted with a # (e.g. #FIN 3104).
Policy 91: University policy requires a student to make satisfactory academic progress towards a degree in order to remain enrolled at the institution (see footnote 1). Students are responsible for reading and understanding Policy 91 in accordance with Pamplin policies http://pampl.in/policy91
DEPARTMENT INFORMATION
Students in this major must add Real Estate, "Real Estate for Commercial Properties" (RELC), as a second major to register for REAL courses. Students may add RELC as a second major during one of the open change of major periods. Students in this major are not eligible to earn the minor in Real Estate.

¹ Policy 91: Pamplin students in a business degree program must complete eight business courses (ACIS 1504, MATH 1524, ACIS 2115-2116, BIT 2405-2406, and ECON 2005-2006) with a grade of C- or higher by 72 attempted credit hours (or 90 attempted credit hours for students with more than 18 transfer credits). Students who have not met the requirements will be notified upon reaching 72 (or 90) credit hours that they must complete the missing course(s) in the next term(s) of enrollment. Failure to do so may result in the student's dismissal from the business degree program. This policy is strictly enforced.

² Graduation requirement: Students must achieve a grade of C- or higher in select courses (ACIS 1504, MATH 1524, ACIS 2115-2116, BIT 2405-2406, ECON 2005-2006, MGT 1104, MGT or HTM 2314, MGT 3404, MKTG 3104, FIN 3104, FIN 3054 or FIN 3074, REAL 2044, REAL 3024, REAL 3034, BIT 3414, MGT 4394, REAL 4075).

³ FIN/REAL substitutions:

- MGT 1104 substitutes for REAL 1004 requirement.
- BIT 2405 substitutes for REAL 2034 requirement.
- REAL 2044 substitutes for ACIS 2504.
- MGT 3404 and MKTG 3104 satisfy the REAL choose two requirements.
- FIN 4154 substitutes for REAL 3044 requirement.

⁴ ENGL 1105-1106: First-Year Writing can substitute for COMM 1015-1016: Communication Skills. However, students who make this substitution must also take COMM 2004: Public Speaking.

⁵ Students may use PSYC 1004: Introductory Psychology to satisfy the requirement if they meet the Pathway 7: Critical Analysis of Identity & Equity in the U.S. requirement with a different required course.

⁶ Graduation requirement: Students must achieve a grade of C or higher in FIN 3134, FIN 3144, and FIN 3154.

⁷ Students who receive a grade of C- in FIN 3134 may enroll concurrently in FIN 3144 and FIN 3154 while re-taking FIN 3134.

⁸ Students may substitute ACIS 3115 for ACIS 4194.

⁹ FIN 3054: Legal & Ethical Environment of Business and FIN 3074: Legal, Ethical, & Financing Issues for Entrepreneurs are equivalent courses. Students may take either course to satisfy graduation requirements.

¹⁰ REAL 4075-4076 must be taken in sequence: Fall/Spring of the same academic year or Spring/Fall of the same calendar year.

¹¹ Students who receive a grade of C- in FIN 3144 and FIN 3154 may enroll concurrently in FIN 42XX courses while re-taking FIN 3144 and FIN 3154. A grade of C or higher in FIN 3134 is required before enrolling in FIN 42XX courses.